

BE THE CEO OF YOUR CAREER: KNOW YOURSELF INSIDE & OUT



WHO'S BEEN MESSING WITH MY FUTURE?

“Every existing society...takes two things for granted: that organizations outlive workers and that most people stay put. ..the opposite is true. Knowledge workers outlive organizations and they are mobile. The need to manage oneself is therefore creating a revolution in human affairs.” Peter Drucker, Harvard Business Review

THE TAG LINE FOR THE MOVIE *THE ADJUSTMENT BUREAU* SAYS IT ALL: **“YOUR FUTURE HAS BEEN ADJUSTED”**. THE FUTURE WE IMAGINED WE'D BE IN TODAY ISN'T HERE. IT'S BEEN ADJUSTED, MODIFIED, OR JUST PLAIN GONE.

THIS CHANGE CAN LEAVE US FEELING OUT OF CONTROL, UNCERTAIN ABOUT WHERE OR HOW WE FIT. THIS CAN EVEN BE TRUE FOR THOSE CURRENTLY IN THE WORKFORCE AND BEING ASKED TO TRANSITION INTO NEW ROLES.

SUCCESSFULLY NAVIGATING THIS SEA OF CONSTANT CHANGE REQUIRES UNDERSTANDING WHO YOU ARE, WHAT YOU OFFER, WHAT ENCOURAGES YOUR BEST PERFORMANCE AND BEING ABLE TO COMMUNICATE THAT TO OTHERS.



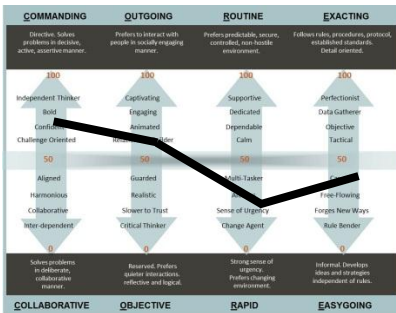
BE THE CEO OF YOUR CAREER: KNOW YOURSELF INSIDE & OUT

Whether self-employed, employed by a multi-national corporation, or seeing employment, your ability to understand what makes yourself and others “tick” plays a huge role in your success. Working productively with others is the single most important key to achieving objectives.

Relying on intuition alone for this understanding is often insufficient. The most accomplished, successful people use a proven model to help them assess the styles, motivations, and needs of themselves and the people they work with to create the most effective relationships possible.

In this process, we’ll focus on understanding 2 key aspects of performance: how you like to get work done and why you do what you do. We’ll explore your approach to solving problems, approach to change and risk, willingness to collaborate, and communication preferences. You’ll come away with new insights about yourself and others, plus practical ways to immediately implement what you’ve learned and see results.

Performance Style: the “How”



The Performance Style examines your preferred method of completing tasks and style of communication. Having this information helps you effectively communicate with others, including your

manager and direct reports to create an optimal environment and maximize job satisfaction.

Ambitions: the “Why”

Ambitions™	1	2	3	4	5	6	7
Political	•						
Creative		•					
Individualistic			•				
Theoretical				•			
Altruistic					•		
Economic						•	
Authoritative							•

Each of us brings unique strengths, talents, knowledge to whatever we do. Understanding your ambitions – your measures for success and what naturally motivates you – can help you articulate what you need from a role and what to look for as you move forward on your career path. When your role aligns with your strengths and personal goals and when there is an alignment between what your and the organization care about, a ‘perfect storm’ of maximum effectiveness, performance and satisfaction occurs.

Start laying the groundwork for your future today.



Work In Progress Coaching™ ~ www.wipcoaching.com ~ (831)685-1480

What if you could see the areas that could cause low performance and miscommunication? What if you knew how to strengthen what’s working and clear up what isn’t?

Graphical reports reveal preferences to explore for their strengths and limitations. Expert facilitation guides the exploration customized to your developmental goals.

Benefits

- Identify strengths and be able to communicate them effectively
- Increase self-confidence
- Learn strategies to reduce stress
- Know what environments support your performance
- Learn practices to work effectively with people having different preferences
- Create best person-to-role fit
- Data supports focused developmental efforts

Participants receive

- ✓ 20-page narrative report
- ✓ Resource materials