



## Speaking that Inspires, Instructs & Ignites

“Camille! You delivered beyond expectations! You are one of the first people I have had pleasure of listening to who actually helped me understand the importance of not just changing my habits, but changing the way I think about what I do”. D.Rabe, Sales, Graniterock

“This presentation was a sales person’s dream. It encompassed all the key ingredients for success: a dynamic speaker, a wonderful learning experience, a great mix of business professionals.” M.G., Sales, Comerica

“Camille kept my attention with her humor and concise delivery. I would attend any of her seminars again.” D. Carter, CPA

“You were the best I have ever heard. I refuse to look for better when I travel to SJ, LA or SF.” C. Schlumbrecht, 1st VP of Business Banking, Comerica

“Camille sent us home with actions we could implement immediately to better ourselves, both personally and professionally. Her entertaining, energetic style connects quickly and inspires you to be best you can be.” K. Shaeffer, President, CLCA Central Coast Chapter

### Delighted Clients

- Alliance of Technology and Women
- California Landscape Contractors Association
- Central California Women’s Conference
- Cisco
- eWoman Network
- Fountainblue Leadership Series
- Global Women’s Leadership Network
- Graniterock
- Liberty Benefit Insurance Services
- Northern California Human Resources Association
- Project Management Institute
- Santa Clara University, Women in Business
- South Bay Organizational Development Network



*My commitment is to create conversations which engage the minds and hearts of people so they can generate performance that meets their individual goals and those of the business. In my over twenty-five years of teaching, management and leadership coaching, people from the classroom to shop floor to the board room tell me that they want to contribute, be respected and have their talents used well. I design conversations to make that happen. In addition to speaking, I offer Executive Coaching, Leadership Development, Talent Management Programs, Team Development Workshops, and facilitation of Strategic Conversations. Let’s talk and make what you want happen.*

**What conversation does your team or organization need now? I’ll work with you to create one that meets your needs.**

- Building a High-Performance Team – With & Without Shared Values
- Think Talk is Cheap? Think Again – Communicating for Results
- The New ROI: R.O.L.E.= Return on Leadership Everywhere
- Teamwork and You – Finding “i” in team
- Who do you trust? – Creating a high-performing team
- Potential? Potential? Who’s got Potential? – Finding yours, putting it to work
- Women’s Leadership – Opening the door for everyone
- It’s not about the Clock! – Managing possibilities, not people



## Speaking that Inspires, Instructs & Ignites

### **Building a High-Performing Team**

If everyone has the same point of view, a team will miss the competitive advantage of leveraging diverse thinking. Participants will explore the 3-2-1-Go!™ approach: 3 types of values - dealing with 2 opposing views - creating 1 alignment - coordinating the action. This approach is effective whether a team is new, established, global or multi-cultural.

### **Think Talk is Cheap? Think Again – Communication for results**

Participants will practice with each other several communication concepts designed to increase their performance. Concepts include committed speaking/listening (vs. “CYA” talking), handling broken promises, conducting Balanced Conversations, resolving complaints (no whining!).

### **The New ROI: R.O.L.E.= Return on Leadership Everywhere**

This presentation is designed to encourage executives and managers to create a culture of leadership at all organizational levels, not just “at the top” and to give them a practical starting point. The conversation includes: redefining leadership, exploring the competitive advantage of an R.O.L.E. culture, pitfalls and possibilities.

### **Teamwork & You – Finding the “i” in team**

Yes, there is an “I” in team. This presentation identifies the who, what, when, where, why elements of creating the right team. Participants will learn what supports and crushes collaboration, how to re-energize an existing team, smoothly integrate new members and how to dissolve a team and empower people in the process ... finding the “i” in team is critical.

### **Who do you trust? – Creating a high-performing team**

During this presentation participants will learn the key elements required to create an effective culture based on commitments and being “count-on-able”. People will learn the language of accountability, how to build and break trust, the importance of educating others in how to work with you and how to be accountable when others aren’t.

### **Potential? Potential? Who’s got Potential? – Finding yours and putting it to work**

Participants will learn the value proposition for developing potential in each person, including themselves, how to distinguish it, how to expand their ‘potential zone’, plus tips for developing potential in the very bright and high-flyers. We’ll explore 9 myths and create empowering views of what’s possible. Myth #1: Potential has a fixed, quantifiable definition. Reality Check #1: Potential is made up of unrealized possibilities.

### **Women’s Leadership – Opening the door for everyone**

Companies with a significant number of women in the upper ranks demonstrate excellent financial and organizational success. Why are women still not welcome at the leadership table? This is a conversation that challenges conventional wisdom and assumptions and can bring new energy, and revenues, to your organization.

### **It’s not about the Clock! – Managing possibilities**

This presentation introduces a new way to design and manage project teams. Participants will learn key elements of a breakthrough project (possibility; champion; existence; symbolic actions, etc), and practices that support managing commitments, pitfalls and how to deal with nay-sayers.

*What does your organization need to hear now?*